



## You sell your company and hand it over to your successor

### CHECKLIST

01. is there an employee who could be the successor	YES	NO
02. are you considering a competitor as successor	YES	NO
03. are your finances in order	YES	NO
04. have taxes been paid for the last 5 years	YES	NO
05. are social security contributions paid for the last 5 years	YES	NO
06. is the bookkeeping up to date	YES	NO
07. are there any private items in the accounts	YES	NO
08. how long is the lease still valid	202x	
09. are you selling with or without the property	YES	NO
10. is there a possibility to rent the warehouse	YES	NO
11. how long do you want to accompany the successor	202x	
12. if yes, what salary would you like to receive	Fr.	
13. how many days a week	??	
14. set selling price	MIN	MAX
15. find out about tax implications	YES	NO
16. is the financing arranged	YES	NO
17. do you know what you want to do after the sale	YES	NO
18. if no, look for it today	YES	

## You are getting your company ready for sale

### CHECKLIST work off the top and call me